

HASSAAN MALIK | MBA | ACCA |

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Apt#116, Magnolia 2-Emirates Gardens 2, JVC, Dubai



PROFILE

Results-driven Finance professional with 6+ years of experience in financial consulting, specializing in Financial Planning & Analysis (FP&A), financial reporting & compliance, and strategic decision-making. Adept at driving profitability and delivering value through data-driven insights, budgeting, and forecasting. Proven track record of leading successful financial transformations and SAP implementations. Passionate about partnering with businesses to optimize financial processes and enable growth.

CORE SKILLS AND COMPETENCIES

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| ▪ Financial Planning & Analysis | ▪ Compliance & Regulatory Reporting |
| ▪ Financial Modelling | ▪ Strategic Decision-Making support |
| ▪ Budgeting & Forecasting | ▪ Cost Optimization |
| ▪ Variance Analysis | ▪ Cross-functional collaboration |
| ▪ KPI Tracking & Performance Monitoring | ▪ Problem-solving |
| ▪ Risk Management & Mitigation | ▪ Data Interpretation and Visualization |

PROFESSIONAL EXPERIENCE

SR. CONSULTANT, FINANCE

ATMAR ACCOUNTING & BOOKKEEPING L.L.C. | Oct'23 to-date

- Consolidated and analysed financial data, including budgets and forecasts, achieving a **15% reduction in reporting errors**, improving data accuracy, and enhancing financial reporting efficiency.
- Provided detailed financial analysis and forecasting support, resulting in a **12% improvement in decision-making efficiency** for senior management through actionable monthly reports on key financial metrics.
- Spearheaded the annual budgeting and forecasting process, attaining **95% forecast accuracy**, directly supporting performance monitoring and variance analysis to identify corrective actions.
- Optimized VAT return processes, leading to a **10% increase in client cash flow** while ensuring compliance with regulatory standards, reducing financial risk exposure.
- Developed financial models and scenario analyses that influenced strategic business decisions and reduced corporate tax liabilities by **12%** for key clients, contributing to profitability improvements.
- Consulted with cross-functional teams to streamline financial reporting processes, decreasing report preparation time by **25%**, accelerating financial insights and recommendations for senior leadership.

MANAGER, FINANCE AND HR

NEXT PHARMACEUTICAL PRODUCTS (PVT) LTD. | Jan'21 – May'23

- Developed complex financial models that contributed to a **15% increase in profitability** by providing senior management with accurate financial analysis for strategic decision-making.
- Led the company's budgeting and forecasting processes, achieving **95% forecast accuracy** and improving cash flow by 10% through precise financial projections and variance analysis.
- Created comprehensive financial reports, increasing decision-making efficiency by 30%, and delivered **key strategic insights** to align financial goals with corporate objectives.
- Implemented a new performance appraisal system, aligning staff performance with business KPIs and **improving employee retention by 18%**.

ASST. MANAGER FINANCE

NEXT PHARMACEUTICAL PRODUCTS (PVT) LTD. | Jan'18 – Dec'20

- Drove cost reduction initiatives that saved **20% on expenses**, including negotiating supplier agreements and cutting non-essential spending, positively impacting the company's overall profitability.
- Produced financial reports and conducted **variance analysis**, which enhanced financial transparency and improved senior management's decision-making efficiency by 30%.
- Conducted market research and competitive analysis that contributed to a **7% growth in market share** for the company's core products.

FINANCE OFFICER

NEXT PHARMACEUTICAL PRODUCTS (PVT) LTD. | Jan'15 – Jun'15

- Managed customer payments and supplier payments, maintaining a **100% on-time payment rate**, contributing to improved cash flow management and vendor relationships.

PROFESSIONAL & ACADEMIC QUALIFICATION

- **MBA** from Institutes of Business Administration (IBA), Karachi (2015-2017)
- **ACCA – Affiliate** from SKANS, Lahore (2008-2014)
- **BSc. Hons.** from Oxford Brookes University (2008-2013)

TRAINING & CERTIFICATIONS

- **Supply Chain Management Specialization** - online from Coursera (Rutgers)
- **Python Basics** – online from Coursera (University of Michigan)
- **Python for Data Science, AI & Development** – online from Coursera (University of Michigan)
- **Diploma in HRM** – Pakistan Institute of Management Sciences

TECHNICAL SKILLS & ABILITIES

1. SAP B1 & Oracle ERP 12
2. MIS reporting
3. Microsoft Office Suite – Advanced Excel & PowerPoint
4. VAT compliance tools (FTA portal)
5. Python (Basics for financial analysis)

PERSONAL INFORMATION

- **Visa:** Employment Visa
- **Date of Birth:** 14/01/1990
- **Languages:** English, Urdu & Hindi
- **Marital Status:** Married