

JAKARIA AHMED

SALES PERSON | ROOM ATTENDANT | LIFE GUARD

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Dubai, United Arab Emirates 00000

Versatile and dedicated professional with a diverse skill set spanning sales, housekeeping, and lifeguarding. Proven ability to excel in dynamic roles, including driving sales growth through effective customer engagement, ensuring impeccable cleanliness as a room attendant, and promoting safety as a lifeguard. Adept at multitasking and adapting to various responsibilities with a strong commitment to delivering exceptional service. Seeking a challenging position where my unique combination of skills can contribute to the success of the team and enhance overall customer satisfaction.



Work Experience

05/2023

Present

Sales Advisor

Neo Front Furniture | Dubai, UAE

- Engage with customers to understand furniture preferences and requirements.
- Demonstrate detailed product knowledge for effective customer assistance.
- Conduct persuasive sales presentations, emphasizing quality and design.
- Build and maintain long-term client relationships for customer satisfaction.
- Achieve and exceed sales targets through effective product promotion.
- Process customer orders accurately and collaborate for timely delivery.
- Stay informed about market trends and competitor offerings.
- Support visual merchandising for an attractive showroom display.
- Resolve customer concerns and inquiries promptly and effectively.
- Generate and maintain sales reports for regular management updates.

09/2020

07/2023

Salesperson

Mohd Shahadat Mohd Used Car And Spear Parts Company | Sharjah, UAE

- Enhanced sales and customer satisfaction by delivering personalized service at Mohammad Shahadat Mohammad Used Car and Spare Parts Company.
- Provided top-notch, individualized service to each customer, resulting in increased sales and heightened customer satisfaction.
- Actively listened to clients, identified their business & personal needs & introduced tailored solutions.
- Cultivated successful relationships with both new & long-term customers through networking within the community.

07/2019

04/2020

Room Attendant

Dusit Thani | Abu Dhabi, UAE

- Conducted thorough cleaning of guest rooms, ensuring a high standard of cleanliness and presentation.
- Vacuumed, dusted & maintained common areas, hallways, and waiting areas at elevators.
- Engaged with guests regarding room requirements and amenities, enhancing overall satisfaction.
- Removed bed sheets and towels from rooms, pre-treated stains to maintain and restore linen condition.
- Responded promptly to guest requests for assistance, toiletries, and personal care items.

08/2012
-
12/2018



Work Experience Cont...

Lifeguard

Ice Land Water Park | Ras Al Khaimah, UAE

- Vigilantly observed weather and water conditions at Ice Land Water Park, promptly alerting visitors to potential dangers, storms, and rip currents.
- Monitored the safety of guests within and around the swimming pool area.
- Attentively observed swimmers to identify signs of distress & responded swiftly to ensure their safety.
- Acquired and maintained proficiency in first responder skills, including First Aid and CPR, to provide optimal support to individuals in distress.



Education

Secondary School Certificate in Accounting

Matlab JB Government Pilot High School | Matlab Bazar, Bangladesh

01/2000
-
01/2011



Key Skills

- Customer Service
- Product Knowledge
- Communication Skills
- Sales Presentations
- Relationship Building
- Goal Achievement
- Problem Solving
- Adaptability
- Time Management
- Cleaning and Sanitization



Language

Arabic	Intermediate (B1)	
English	Upper Intermediate (B2)	
Hindi	Advanced (C1)	
Urdu	Upper Intermediate (B2)	
Bengali	Bilingual or Proficient C2	



Declaration

I solemnly declare that all the information furnished in this document is free of errors to the best of my knowledge.

Jakaria Ahmed