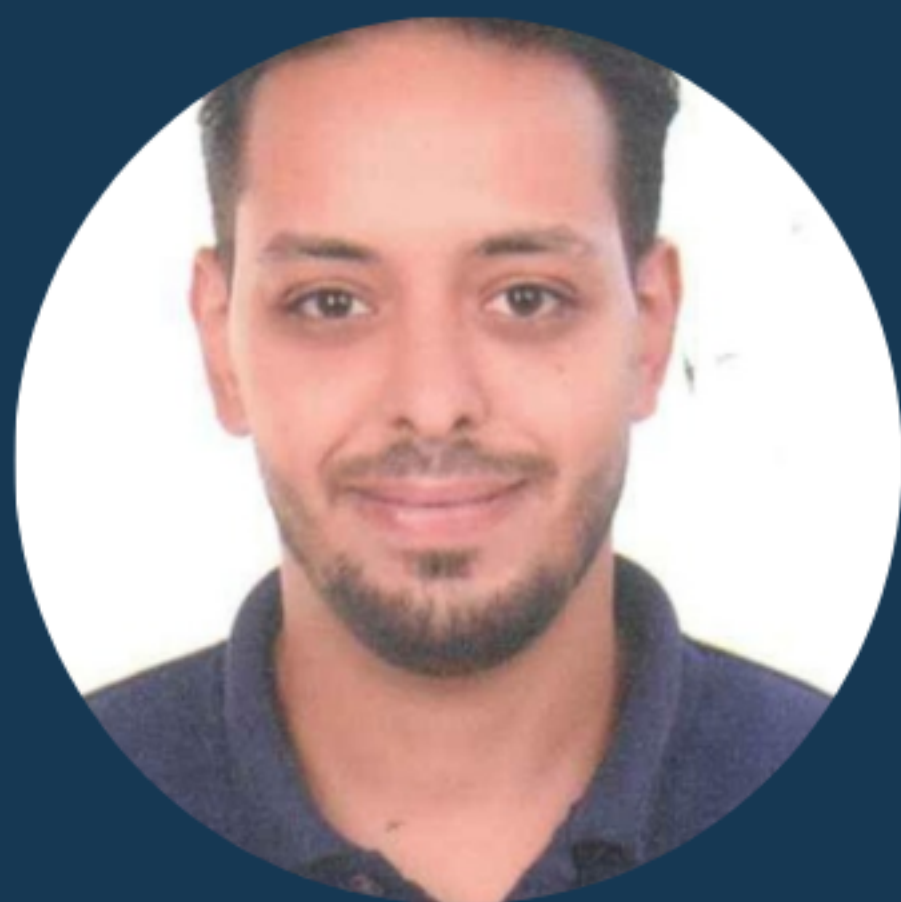




YASSER TOLBA

CONTACT

- ☎ +9710585585689
- ✉ Yassertitox@gmail.com
- 📍 Al barsha 1 , dubai

EDUCATION

2010 _ 2014

- Bachelor of Management Information Systems - Business Administration
- Higher Institute of Computer and Management Information Systems - Al-Suyuf
- Grade : Good

SKILLS

- Project Management
- Public Relations
- Teamwork
- Time Management
- Leadership
- Effective Communication
- Critical Thinking

LANGUAGES

- Arabic (Fluent)
- English (Intermediate)

PROFILE

Seeking new challenges looking to grow within a progressive organization use my analytical skills and commitment to perform quality of work and to be part of a Professional Organization and Contribute positively towards its goals. I have the ability to learn more about different kinds of Job needs in very short time

WORK EXPERIENCE

- **Moto cross.eg** 2019 _ 2024
Sales Manager
 - Achieve growth and hit sales targets by successfully managing the sales team
 - Design and implement a strategic business plan that expands company's customer base and ensure it's strong presence
 - Own recruiting, objectives setting, coaching and performance monitoring of sales representatives
 - Build and promote strong, long-lasting customer relationships by partnering with them and understanding their needs
- **Sales & Warehouse at Taiba Kitchen Accessories** 2014 _ 2016
 - Present sales, revenue and expenses reports and realistic forecasts to the management team
 - Identify emerging markets and market shifts while being fully aware of new products and competition status
- **Sales at Puerto Rico Supermarket**
2012 _ 2014
 - Stacking and Layout Technician and Hall Supervisor
 - Responsible for Production History and Purchase
- **Sales at Al Saraya Supermarket** 2009 _ 2012
 - Stacking and Layout Technician and Hall Supervisor
 - Responsible for Production History and Purchase